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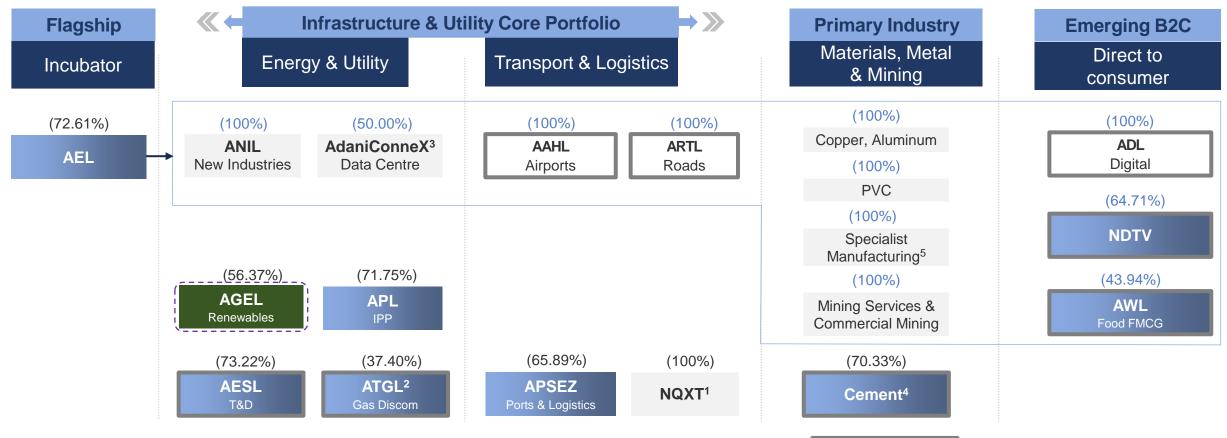
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# Adani Portfolio: A World class infrastructure & utility portfolio







(%): Adani Family equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries Listed cos

### A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Adani Cement includes 70.33% stake in Ambuja Cements as on 17<sup>th</sup> April,2024 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. Ambuja Cements Ltd. holds 60.44% stake in Sanghi Industries Ltd.| 5. Includes the manufacturing of Defense and Aerospace Equipment | AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride | Promoters holding are as on 31 st March, 2024.

# Adani Portfolio: Decades long track record of industry best growth with national footprint



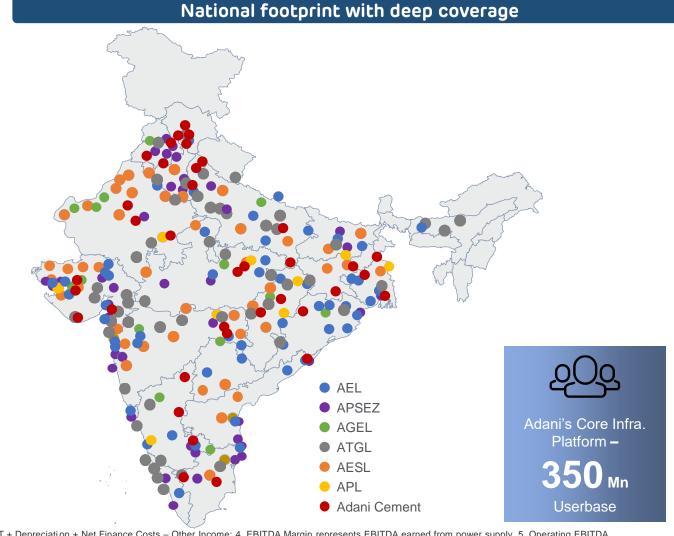
### Secular growth with world leading efficiency

Ports and Logistics			
Growth	<b>3x</b> 6		
EBITDA	<b>71</b> % 1,2		

	adani Renewables		
Growth	<b>4x</b> 6		
EBITDA	<b>92</b> % 1,4		







Note: 1. Data for FY24; 2. Margin for Indian ports business only I Excludes forex gains/losses; 3. EBITDA = PBT + Depreciation + Net Finance Costs - Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business 16. Growth pertains to expansion and development aligned with market growth. Growth of respective Adani portfolio company vs. Industry growth is as follows: APSEZ's cargo volume surged from 113 MMT to 408 MMT (14%) between 2014 and 2024, surpassing the industry's growth from 972 MMT to 1539 MMT (5%). AGEL's operational capacity expanded from 0.3 GW to 10.9 GW (57%) between 2014 and 2024, surpassing the industry's growth from 3,41,551 ckm to 4,85,544 ckm (4%). AFGL expanded its geographical areas from 6 to 52 (27%) between 2015 and 2024, outperforming the industry's growth from 62 to 307 (19%). PBT: Profit before tax I ATGL:Adani Total Gas Limited I APSEZ: Adani Ports and Special Economic Zone Limited I AESL: Adani Energy Solutions Limited I APL: Adani Power Limited I AGEL: Adani Green Energy Limited I Growth represents the comparison with respective industry segment.

Industry source: APSEZ (domestic cargo volume): <a href="https://shipmin.gov.in/division/transport-research">https://shipmin.gov.in/division/transport-research</a> | Renewable (operational capacity): <a href="https://shipmin.gov.in/division/transport-research">Industry source: APSEZ (domestic cargo volume): <a href="https://shipmin.gov.in/division/transport-research">https://shipmin.gov.in/division/transport-research</a> | Renewable (operational capacity): <a href="https://shipmin.gov.in/division/transport-research">Industry source: APSEZ (domestic cargo volume): <a href="https://shipmin.gov.in/division/transport-research">https://shipmin.gov.in/division/transport-research</a> | Renewable (operational capacity): <a href="https://shipmin.gov.in/division/transport-research">Industry source: APSEZ (domestic cargo volume): <a href="https://shipmin.gov.in/division/transport-research">https://shipmin.gov.in/division/transport-research</a> | Renewable (operational capacity): <a href="https://shipmin.gov.in/division/transport-research">Industry source: APSEZ (domestic cargo volume): <a href="https://shipmin.gov.in/division/transport-research">https://shipmin.gov.in/division/transport-research</a> | Renewable (operational capacity): <a href="https://shipmin.gov.in/division/transport-research">Industry source: APSEZ (domestic cargo volume): <a href="https://shipmin.gov.in/division/transport-research">https://shipmin.gov.in/division/transport-research</a> | Renewable (operational capacity): <a href="https://shipmin.gov.in/division/transport-research">https://shipmin.gov.in/d

# Adani Portfolio: Repeatable, robust & proven transformative model of investment



### **DEVELOPMENT**

### Adani Infra (India) Limited (AIIL)

### Origination

- Analysis & market intelligence
- Viability analysis

### Site Development

- · Site acquisition
- Concessions & regulatory agreements

### Construction

- · Engineering & design
- Sourcing & quality

### **OPERATIONS**

### Operations (AIMSL)<sup>1</sup>

### Operation

- Life cycle O&M planning
- Asset Management plan

### CONSUMERS

# New C.E.O. Consumer | Employees | Other Stakeholders

### **Inspired Purpose & Value Creation**

- Delivering exceptional products & services for elevated engagement
- · Differentiated and many P&Ls



India's Largest Commercial Port (at Mundra)



Longest Private HVDC Line in Asia (Mundra - Mohindergarh)

Investment Case Development



World's largest Renewable Cluster (at Khavda)

Growth Capital – Platform Infrastructure Financing Framework



Energy Network Operation Center (ENOC)



CAPITAL

ERFORMAN

Policy, Strategy & Risk

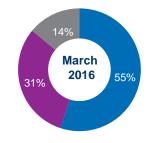
Framework

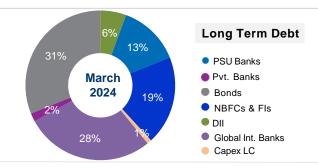
Strategic value

Mapping



Duration Risk Matching
Risk Management – Rate & Currency
Governance & Assurance
Diversified Source of Capital





Continued Focus & Investment



Human Capital Development

- Leadership Development Initiatives
- Investment in Human Capital

**Al enabled Digital Transformation** 

- Power Utility Business ENOC
- City Gas Distribution SOUL
- Transportation Business AOCC

# AGEL: Replicating Group's Simple yet Transformational Business Model



### Secure Sites & Connectivity

~2,50,000 acres of resource rich sites for renewable in strategic locations

~5+ GW of PSP sites secured

"RESOURCE AS VALUE APPROACH"

### Resource Assessment

50+ GW potential

Resource assessment completed

### **Construction Readiness**

# Geotechnical studies & Special studies (AIIL)

Evacuation infrastructure readiness and detailed design planning completed, including simulations

**Operations** 

### Must Run Status

100% Must Run Portfolio

as per Electricity Act, 2003

Technology enabled O&M

### **ENOC**

Analytics driven O&M with AI based technology enabling high EBITDA margin (92% (1))

Al Based Learning Capability

# AIMSL – Deploying cutting edge solutions

Digital twins for Solar & Wind plants Long term resource forecasting tools

Value Creation

### **Efficient Capital Management**

Access to International markets

Diversified sources of funding Elongated maturities up to 20 years

**Construction Framework Agreement** 

US\$ 3.4 bn

Revolving construction facility to ensure fully funded growth

IG Ratings & ESG Income

IG rated Issuance - RG1 & RG2 (2)

**Green Certificates** 

### Well positioned for industry leading de-risked growth



# 02

Adani Green Energy Limited (AGEL):
Company Profile

# AGEL: Leading India's Energy Transition





Focused on delivering renewable power and storage solutions



Increased focus on **C&I** and **Merchant** opportunities to maximize value creation



Fully funded growth with disciplined capital management



Developing renewable projects at an **unparalleled** scale and speed

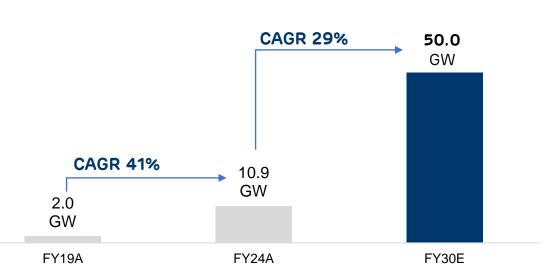


Driving operational excellence through increased **digitalization** 

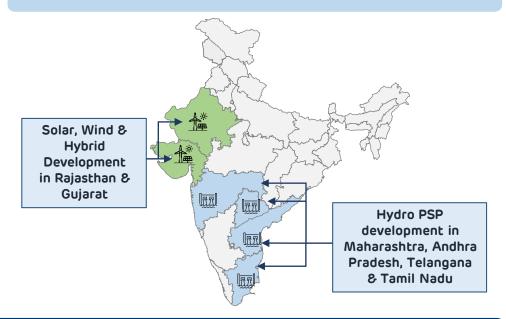


Setting new benchmarks in **ESG** practices

### Growth Strategy - 2030



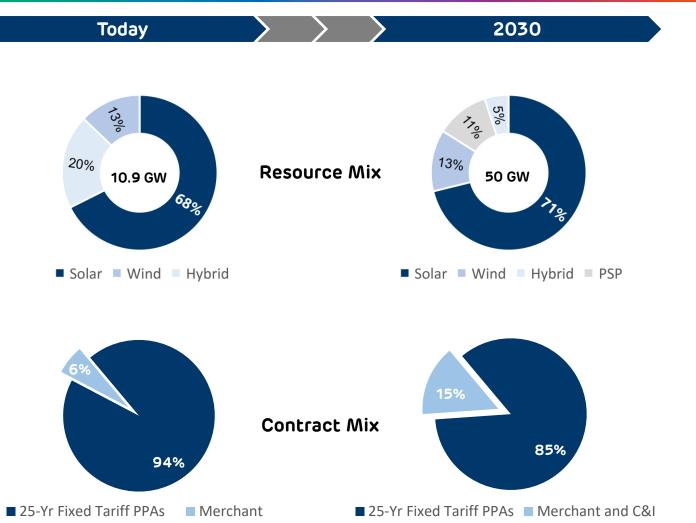
### Well secured resource rich sites



# Fully secured growth path to 50 GW by 2030

# AGEL: Renewable energy portfolio evolution up to 2030





# 100% Must-run Portfolio

**25-Year Fixed tariff PPAs** to contribute majority of the portfolio

Attractive tariffs in merchant and C&I

Strong counterparty profile across the portfolio

High-grading renewable portfolio to deliver higher margins while maintaining a predictable cashflow profile





Adani Green Energy Limited (AGEL):
Operational Update

# AGEL: Operational Highlights - Q1 FY25



### Capacity Addition

 Operational capacity increased by 31% YoY to 10,934 MW with greenfield addition of 2,418 MW solar and 200 MW wind power plants

### **Operational Performance**

- Sale of Energy increased by 22% YoY at 7,356 mn units in Q1 FY25, backed by robust capacity addition
- Steady growth in generation at a CAGR of 49% over the last 4 years with increasing proportion of Merchant power
- Consistently generating electricity significantly above commitment under PPA
- Solar portfolio CUF at 25.4% backed by 99.4% plant availability
- Wind portfolio CUF at 36.2% backed by 96.8% plant availability
- Consistent high Hybrid portfolio CUF at 46.0% backed by 99.7% plant availability

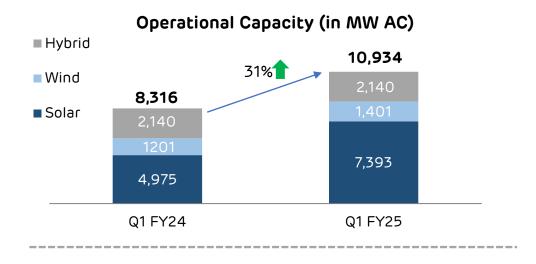
### Other Key Recent Updates

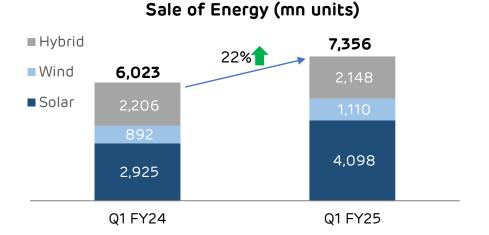
- India Ratings and Research (Ind-Ra) upgraded AGEL's Long-Term Issuer Rating to 'IND AA-' from 'IND A+', with 'Stable' outlook
  factoring in the strong operational performance, continuously improving leverage, healthy cash flows along with equity infusion by
  promoters and overall prudent capital management
- Secured USD 400 mn Debt funding from International banks for Solar generation capacity in Rajasthan and Gujarat, setting precedence for financing renewable projects with merchant exposure and signaling **positive outlook for India's merchant market**

Steadily improving credit rating profile backed by robust operational performance and strong cash flows

# Operational Capacity Addition & Sale of Energy – Q1 FY25 YoY







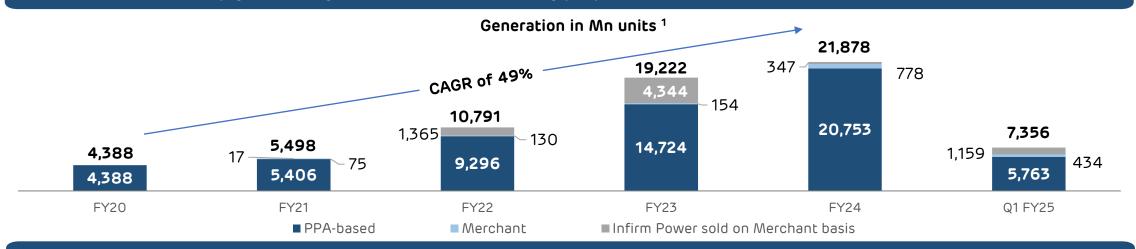
- ✓ Operational Capacity increases by 31% to 10,934 MW with greenfield addition of 2,618 MW
  - Operationalized 2,418 MW Solar power plants
    - Greenfield addition of 2,000 MW in Khavda
    - Greenfield addition of 418 MW in Rajasthan
  - Operationalized 200 MW Wind power plants in Gujarat
- ✓ Sale of Energy increases by 22% to 7,356 mn units backed by robust capacity addition

Massive greenfield RE capacity addition of 2.6 GW demonstrating unprecedented speed & scale of execution

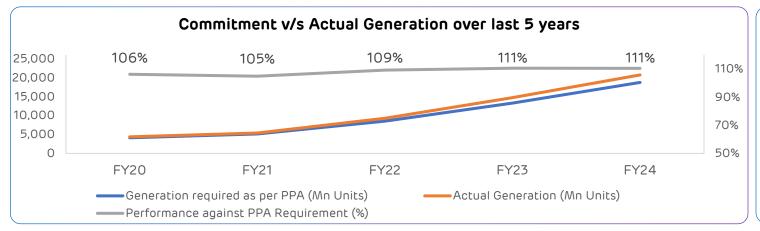
# Growth in generation and PPA commitment v/s actuals

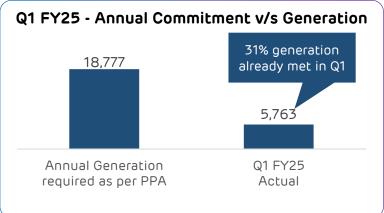


### Steady growth in generation with increasing proportion of value accretive Merchant Power



### Energy generation for PPA based operational capacity – commitment v/s actual performance





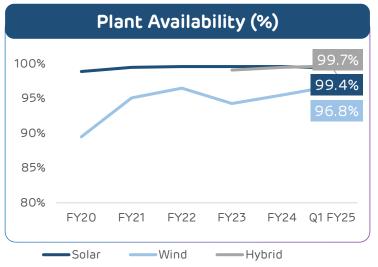
# Consistently delivering generation that is significantly higher than PPA commitment

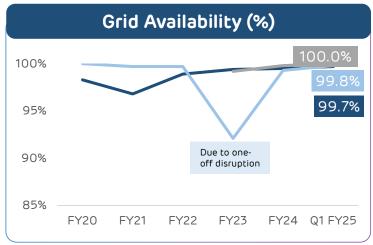
# **Operational Performance Metrics**

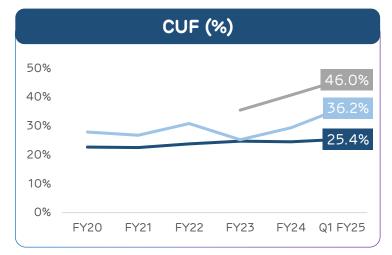




- Real time monitoring of operating assets across 12 states through Energy Network Operations Center at Ahmedabad
- Granular performance insights
- Predictive Maintenance optimizing Mean time between failure (MTBF)
- Suggests corrective actions in real time reducing Mean time to repair (MTTR)
- Industrial cloud partnership with Google for ML & Al capabilities







Delivering consistent strong operational performance through tech driven O&M

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# **Thank You**